

CASE STUDY:

OFFSHORE OFFICE SOLUTIONS

Large Realty Service FIRM OF USA

Scope: Create virtual processes & Setup an office and entity, staff it and set up a management team.

Client Industry: Realty services Industry in US

Approach:

- Understand present manual & automated processes at the local US office.
- Create legal entity, recruited staff, setup basic management team
- Tweak the present process to suit online mode, introduce remote control and accountability.

Delivery:

- Created & Managed physical facilities
- Managed staffing & payroll
- Setup system for Info security, Vendor & Client handling
- Ensured statutory compliances.
- Created and Improved processes for online Realtime processing.

Value Added:

- Our services enabled novice in a new Geographical location to achieve their vision.
- Created new services for home country based on leveraging staff availability and expertise.
- New centre grew from 5 to 70 staff in 3 years and presently in the 6th year they are 300+ independent. Develop a comprehensive Compliance framework

CASE STUDY:

Scope: A Niche Textile manufacture catering to the who's who of US society wanted to setup a own manufacturing base from India.

Client Industry: Textile Manufacturing Industry in US

TURNKEY PROJECT MANAGEMENT Textile Manufacturing INDUSTRY Corp OF USA

Approach:

- We planned the stages of the project and allotted the task to each expert team from our organisation .
- Executing partner was assigned to the client and to over see each part of the implementation.
- Referral Partner maintained the birds eye view of the progress and quality of services over a period of 1 year till go live production launch of the company.

Delivery:

- Advise the US entity on Land Acquisition
- Corporate structuring
- Human Resource & Temp Staffing.
- Project Construction & financial needs advisory.
- Account, Statutory, Transfer Pricing and Internal Control assurance of project in India and liaison with US management and auditors

Value Added:

- We were acknowledged as pillar of strength and growth for the first India bound mega investment from Texas.
- We succeeded in guiding the India team of the client on various issues like contract drafting and implementation, land acquisition, liaison with utilities, vendors relations and handling permissions at various Governmental departments across multiple states in India and emergency situation.

CASE STUDY:

CENTRALISED OVERSEAS OFFICE SOLUTIONS Food service and Restaurant chain listed Company on NYSE USA

Scope: Setup facility and Create virtual processes for centralised oversease office with a pilot seating capacity of 25 and ramp up option upto 100

Client Industry: Leading Food service & Multiple Restaurant Chain company from US

Approach:

- Set up robust facilities to cater to scale yet start small.
- Develop capabilities for the client to last the first 1000 days of operations.
- Create a testbed to transfer processes to new centralised office and then go live.

Delivery:

- We created a project team with world class quality and capabilities.
- Project team interacted and integrated to the culture of the client.
- Communication and training was initiated in virtual meetings as well and several visits to Head office in US.

Value Added:

- Centralised office concept was operationalised in a modular fashion starting with Info Tech facilities, Purchase, Admin, Logistics, Sales, Accounts processing etc
- Created new services for home country based on leveraging staff availability and expertise.
- Operational Handover to independent management of subsidiary at end of 3rd year.

CASE STUDY:

RISK BASED AUDIT (Partly Offshore Model)

Scope: Partner with US CPA firm to Outsource Risk Based Audit processing

Client Industry: Local Search Engine and Media

Approach:

- Value creation and Excellence sharing.
- Convergence of procedural aspects of IFRS, IFC & Sox
- Segregation of onsite and offsite Risk based audit processes
- Review of Control system, Review of Risk Mgt Systems, Review of Governance System Research on global best practices
- Systems available on client side that lend to Offsite Risk Based Audit

Delivery:

- Risk review process were conducted onsite and offsite
- Sampling conducted and Risk Mapped to processes and documents
- Risk management structure & risk registers
- Focus on top 10 risks and treatment plans
- Specialised processes like VAPT, ITGC, GRC tools were executed.

Value Added:

- Lean audit staff on location.
- Offsite staff efficiency
- Offsite specialised skill access & use
- Bigger client reach capability and Revenue sharing

CASE STUDY:

SSAE 18 REVIEW (formerly SSAE 16)

Scope: To facilitate execution of an SSAE16 review.

Type 1 review covers process and system controls' overall design effectiveness review and Type 2 would cover review of operating effectiveness of controls

Client Industry : Information Technology

Approach:

- Understanding the Organization & Control Environment
- Review Plan & Checklists update
- Walkthrough and Review
- Reporting of gaps
- Testing of operating and the remediated controls
- Reporting

Delivery:

- Report on description of payroll processing system and on suitability of design and operating effectiveness of its controls – Type 2 Report
- Independent Service Auditor's Report signed by Certified Public Accountant (CPA)
- Management Assertions
- Description of Processing System
- Independent Service Auditor's Description of Tests of controls and results

Value Added:

- Enhancement of Control and Processes
- Identified opportunities for improvement in areas

CASE STUDY:

PAYROLL AUDIT THRU CAAT for a UK based Construction Contractor

Scope: Undertaking Payroll Review under CAAT

Client Industry: Construction

Approach:

- Developing checklist of data analytics to be executed for set of payroll data
- Preparing data for analysis (format, size etc)
- Developing queries for data analytics with in CAAT tool
- Checking for deviations identified with in analytics executed
- Drawing logical samples for data verification out of deviations identified
- Reporting deviations to management

Delivery:

- Assurance on accuracy of payroll system
- Identifying deviations in payroll data generated by payroll system
- Correctness of statutory deduction in payroll

Value Added:

- Control gaps identification and remediation
- 100% data population considered for analysis
- Drawing logical samples for auditing purpose

CASE STUDY:

Scope: Setting up of Investment & conflict resolution SOPs, Outsourced accounting & compliance support

Client Industry: Private Equity / Venture Fund

Approach:

- Identification of relationship value drivers
- Set up a engagement relationship model

Delivery:

- Designed SOP model and commenced implementation
- Timely reporting and ensuring compliances

Value Added:

- Delivery beyond defined scope of work
- Enthusiastic and engaged team which delighted the client

SOP & OUTSOURCING
SUPPORT

CASE STUDY:

Scope: Data analytics and Reporting suite

Client Industry: Information Technology Enabled Service

Approach:

- Study of accounting structure, chart of accounts, SOD, transaction recording practices, etc

Delivery:

- Financial projections
- Cashflow & liquidity templates, embedded risk & controls and performance indicators
- Diagnosis on current Financial Stability
- Proposed Dash-board for the Top Management to assess the Financial Stability going forward

Value Added:

- Periodic Web enabled reporting with drill down & linked e-SOP
- Ease of use & one stop reference source
- Risk & scenario planning
- Completely linked excel based 10 year financial model
- Developed a performance measuring scorecard for CFO/CTO.

BUSINESS EXCELLENCE
through Data Analytics &
Reporting

CASE STUDY:

ERP system
Turnkey project
to staff & manage
post Implementation

Scope: ERP System : Post implementation staffing and day to day operations

Client Industry: Steel Manufacture (Listed on Stock Exchange)

Approach:

- Listed entities by their scale and multitude of compliance regulations posed challenges of various kinds.
- Deploy best operational team aided by adhoc team to support post implementation task resolutions.
- Best International standards to operate SAP Hana ERP

Delivery:

- Streamline defined processes
- Added new processes in ERP
- Operationalised complete day to day tasks.
- Discarded legacy system operations.
- Delivered in due time 1st Audited Financial Statements post ERP implementation.

Value Added:

- Confidence to management that they could rely on the best Team to operationalise there ERP.
- Deliver within time limit Financial Reporting statements
- Develop and implement further processes and modules

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US/UK PRESENCE

New York Office

167-E, 99th Street Apt B1,
New York, NY 10029
Phone No +1 518 280 8977

Houston Office

10301 Harwin Drive Suite 1
Houston, Texas 77036
Phone No +1 832-452-5757

London UK Office

18 Fry Lane Edgware, HA8 8FA,
Phone No + 44 2033933910

INDIA PRESENCE

Mumbai Office

A-78, First Floor, Virwani Estate,
Opposite: Westin, Off. Western
Express Highway, Goregaon (East),
Mumbai – 400 063.
Tel : + 91 22 29 272030

Vadodara Office

3rd Floor, TNW Business Centre,
Above McDonald, Near Manisha
Cross Road, Old Padra Road,
Baroda – 390007.
Tel : + 91 9898550767 265-2333698

Delhi Office

304 Savitri Cinema Building, D
L F Centre, Greater Kailash - II,
Delhi-110048

Kolkata Office

Suite no. 402, 4th Floor,
Vardhan Complex 25A,
Camac Street, Kolkata – 700016
Tel - + 91 9831150209

Ahmedabad Office

206, Shital Varsha, Shivranjani
Cross Road, Satellite,
Ahmedabad – 380015.
Tel : + 91 9377150095

Satellite Offices

Godhra, Vapi - Gujarat,
Ranchi, Jamshedpur – Jharkhand
Patna – Bihar
Bengaluru – Karnataka